

Around the .NET world in 80 days- Enabling GSI's at Scale

Assignment

A worldwide technology giant with a partner led strategy sales model, was seeking a knowledge partner who would take forward Microsoft's 'Around the .NET world in 80 days' initiative. The initiative was one of the key initiatives that has helped strengthen readiness of its leading Global System Integrators in delivering scalable, reliable, robust, agile & timely solutions on .NET

Benefits

- Training imparted to more than 200 Technical Architects and Developers
- Increase in the Level of Partner Competence in Architecting Solutions delivering Solutions using the .Net Frameworks

Challenges

To strengthen the competency expertise at various levels viz. Business Managers, Architects and Developers.

Highlights

- Design and development of a role based instructor led program focusing on the different roles and deliverables of those roles.
- The program was delivered at multiple geographic locations.

Achievement

- The partners were able to engage effectively with the customers.
- It accelerated early closure with impressive architectural roadmaps and quick delivery of solutions.

Engagement Model

- Project Outsourcing

Synergetics Value Proposition

- Custom Built Curriculum
- Speakers who are Field Trained
- Green Field Content Development
- End to end Program Management